

HISTORY

Brookside Properties, Inc. is a full-service commercial and multi-family leasing and management company. The origins of Brookside Properties, Inc. date back to the mid 1970's when Nelson and Sue Andrews purchased 350 duplex units along White Bridge Road in Nashville, Tennessee. These duplex units were subsequently redeveloped and sold as single-family homes. Prior to this, Nelson and Sue Andrews had purchased apartment and industrial properties for their own portfolio. In addition, they were involved in the development of a residential subdivision in Nolensville, Tennessee. From 1975 to 1988, Mr. and Mrs. Andrews purchased thousands of multi-family units. Many of these were converted to condominiums.

Miles Warfield joined Brookside in 1979 as a Property Manager. The company continued to purchase and develop apartment properties and acquire additional industrial and commercial properties.

Brookside Properties, Inc. was formally incorporated in 1988 when Bill Warfield joined the firm as a Property Manager. At this time, Brookside began its fee management business. During this period, many lenders became owners of real estate through foreclosure. Brookside managed for several lending institutions such as The Northwestern Mutual Life Insurance Company, Nations Bank (now Bank of America), AllAmerica, First Tennessee Bank, Signet Bank, Security Pacific National Bank, Metropolitan Federal Savings & Loan, Union Planters National Bank, and Third National Bank (now SunTrust). Brookside successfully managed assets for these institutional owners during this time frame. Prior to this time, Brookside had solely been involved in the purchase, development, and management of properties for its own portfolio. Frank Andrews also joined Brookside in 1988 as a Property Manager following his stint as a residential developer.

In 1991, David Crabtree joined the firm, and Brookside began its involvement in retail and office management and development.

Rodes Hart joined the firm in 1994 as a partner, and Frank Andrews purchased the stock of Nelson Andrews at the same time. At the date of printing, Brookside's multi-family division manages 9,252 apartment units in 9 different states. The commercial division manages and leases approximately 2,500,000 square feet with most of these assets located in middle Tennessee.

Cumulatively, the five Brookside partners; Bill Warfield, Miles Warfield, David Crabtree, Frank Andrews, and Rodes Hart along with Chairman Nelson Andrews, represent over 100 years experience in the real estate business, over eighty of which have been with Brookside Properties.